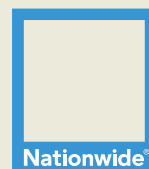
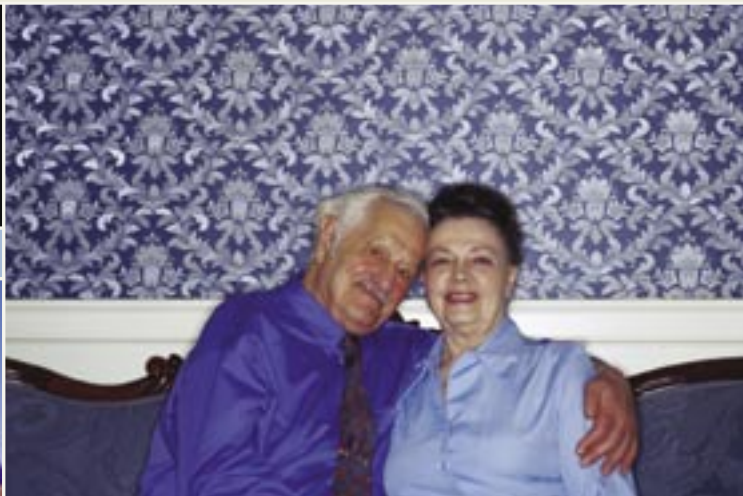


# INCOME Promise<sup>®</sup>



An Single-premium Immediate Fixed Annuity  
Underwritten by Nationwide Life Insurance Company

# What is a single-premium immediate fixed annuity?

**A single-premium immediate fixed annuity is an annuity contract purchased with a single payment, providing regular income.**

Immediate fixed annuities provide the security of a guaranteed income. (All guarantees discussed in this brochure are subject to the claims paying ability of Nationwide Life Insurance Company.) Even if returns on other investments slump — either because of falling interest rates, a weak economy or a shaky stock market — your annuity payments remain steady. In fact, immediate fixed annuities offer you a stable source of income and can complement your variable investment portfolio. You'll know from the start how much you will receive for the period of time you choose. Payments are usually received monthly, but quarterly, semiannual and annual payment plans are also available.

The amount of income your investment will provide generally depends on the value of the original premium (minus any applicable state premium taxes), the payment option you choose, the frequency of payments, the date of issue of the contract and personal factors, which may include your age (or joint ages) and gender.

**Because annuities provide a number of payment options and the opportunity to guarantee lifetime income, they can give you greater flexibility in managing your income. For example, you could use a fixed immediate annuity:**

- To provide a stable monthly income, which you could use to cover living expenses
- To reduce the risk of outliving your income
- As a distribution vehicle for your lump-sum pension, inheritance or insurance benefit
- To make your required minimum distributions from traditional retirement plans
- To transfer retirement savings to life insurance, if you do not need the income from the investment
- To diversify your retirement portfolio

# Why buy an immediate fixed annuity?

## **INCOME YOU CAN'T OUTLIVE**

With medical advances and increased life expectancies, many people are living longer and spending more time in retirement. An annuity is the only product that can offer a guaranteed income for life, if you choose a life option.

## **INCOME WITH NO INVESTMENT RISK**

Income payments are fixed at a specific amount — guaranteed never to change unless the payment option chosen specifies otherwise. This guarantee is made by the issuing insurance company, reflecting the importance of choosing a company with financial stability and strong ratings.

## **TAX ADVANTAGES**

If you fund your annuity with money that has already been taxed, a portion of each income payment is tax-free until the cumulative nontaxable portions you have received equal your original, previously taxed investment. After that time, each payment is fully taxable. Since you're getting back some of your principal with some payments, you'll have a larger amount to spend than if your early payments were fully taxable. (Early withdrawal of investments without tax penalty is only available with specific payment options.)

Please remember federal income tax laws are complex and subject to change. The information in this brochure is based on the current interpretations of the law. Neither the company nor its representatives give legal or tax advice. Please consult your attorney or tax advisor for answers to your specific tax questions.

## **FLEXIBILITY**

With an immediate annuity, you choose income for your lifetime (known as a single life annuity), for your lifetime and that of another person (known as a joint and survivor annuity), or for a specific period of time (known as term certain). If you have special income needs, other payment options may be arranged by mutual consent.

## **SIMPLICITY**

Fixed immediate annuities are easy to understand and involve no investment responsibility. They are an excellent way to receive income during retirement and supplement your existing portfolio.



# Which payment is right for you?

## **LIFETIME INCOME**

Helps you with income needs for life ... guaranteed.

### [Single life](#)

If lifelong income comes first and leaving money to your beneficiaries is not a concern, a Single life payment option is a good choice. This option can provide the highest payment amount for your lifetime without a death benefit. No matter how long you live, you will always receive income, guaranteed by Nationwide®.

### [Single life with five, 10, 15 or 20 years guaranteed](#)

This option lets you receive income for life or for a specified period of time, whichever is longer.

If you die before the end of the term-certain period, your beneficiary can choose to receive the remaining term-certain payments or a lump-sum equivalent to the present value of those payments.

### [Single life with installment refund](#)

This option lets you receive income for life or until your payments add up to your original investment, less any premium taxes, whichever is longer. If you die before the annuity payments add up to your original investment amount, your beneficiary will receive payments until all payments made under the contract equal your original investment.

## **JOINT AND SURVIVOR INCOME**

Lets you determine the lifetime income you'll receive, together and individually.

For many people, wanting to provide lifelong income for a spouse or other beneficiary is the driving force in choosing a joint and survivor annuity. Each individual payment amount is less than with a single life annuity, but the total over two lifetimes can be more; sometimes, much more.

## Which payment is right for you? (continued)

### Joint and 100% last survivor

This option lets you create lifetime income for two individuals regardless of how long either lives. When you or your survivor dies, the same income continues to the survivor for the remainder of his or her life.

### Joint and 50% last survivor

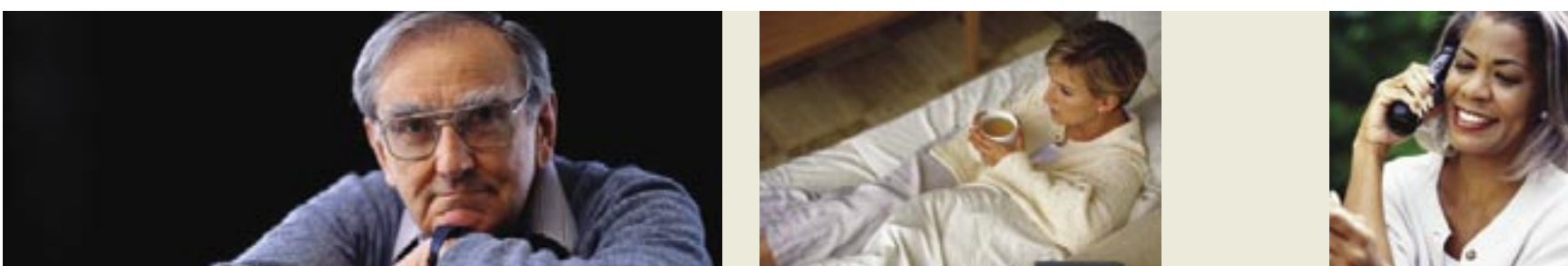
This option guarantees you income for life, and pays your survivor a reduced benefit should something happen to you first. If you should die before your survivor, they will receive lifetime payments equivalent to 50% of what your payments would have been.

## **TERM CERTAIN INCOME**

Lets you choose how long to receive income.

One reason people give for choosing not to receive annuity payments is the fear that if they die shortly after payments begin, they will forfeit a large portion of the original premium. To avoid that situation, some people choose a term-certain option guaranteeing that they or their beneficiaries will receive income for the guaranteed term chosen (no less than five but not more than 20 years). If you die before the end of the term, your beneficiary may choose to receive the remaining payments or the present value of those payments in a lump sum.

Another reason this option might be chosen, is if income is needed for a set period of time, such as until the time a pension or Social Security can be received in the case of early retirement.



# Why INCOME Promise®?

## Product Type

- A single-premium immediate fixed annuity (this means the access to the money is limited to the payment option selected)

## Plan Type

- Qualified, including IRA rollovers and pension distributions
- Nonqualified plans

## Maximum Issue Age

- Annuitants through age 85, owners any age

## Minimum/Maximum Single Premium

- \$10,000/\$2,000,000 (higher amounts may be available on certain options)

## Payments

- Monthly, quarterly, semiannual or annual payments
- Minimum payment amount is \$100; if any payment would be less than \$100, Nationwide® has the right to reduce the frequency of payments to meet the minimum requirement
- Direct deposit to your checking or savings account

## Payment Options

- Single life
- Single life with term certain (five, 10, 15 or 20 years)
- Single life with installment refund
- Joint and 50% last survivor
- Joint and 100% last survivor
- Term certain (five to 20 years)

## Scheduled payment increase

- You can elect to increase your payments by 1%, 2% or 3% annually
- On each contract anniversary, the fixed payment level for the following year will be increased by the annual increase factor you choose
- This election will affect your fixed income payment; the greater annual increase you select, the lower your initial payment will be
- This election is irrevocable; please be sure to review quotes from the options in which you are interested, and consider your choice carefully



## Why Nationwide®?

Nationwide®, a Fortune 500 company based on revenue, is one of the largest diversified insurance and financial services providers in the United States. For more than 70 years, we have helped our clients plan for long-term financial security through innovative products backed by financial stability and strength.

Nationwide Life Insurance Company, the life insurance entity that stands behind the guarantees offered on many of Nationwide's insurance and financial products, has achieved financial strength ratings from the three rating agencies noted in the table below.

<b>A.M. Best</b> (second highest of 15 categories; 12/17/03)	<b>A+</b>
<b>Moody's</b> (fourth highest of 21 categories; 02/10/03)	<b>Aa3</b>
<b>Standard &amp; Poor's</b> (fourth highest of 19 categories; 07/25/03)	<b>AA-</b>

These ratings and rankings are intended to reflect the financial strength and claims-paying ability of Nationwide Life Insurance Company. All guarantees discussed in this brochure are subject to the claims-paying ability of Nationwide Life Insurance Company.



Annuities have limitations. For costs and complete details, contact your investment professional.

INCOME Promise®, a single-premium immediate fixed annuity, is underwritten by Nationwide Life Insurance Company, Columbus, Ohio. Nationwide Life Insurance Company is a subsidiary of Nationwide Financial Services, Inc., a publicly traded holding company.

Nationwide® and the Nationwide Framemark are federally registered service marks of Nationwide Mutual Insurance Company. INCOME Promise is a federally registered service mark of Nationwide Life Insurance Company.

IMSA membership promotes ethical market conduct for individual life insurance and annuity companies.

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Contracts: APO-4834, APO-4834-37, APO-4834-43

Oklahoma Contract: APO-4834-36

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